

Case Study: Cavendish Maine



Double-Take® Software Customer Profile

Company: Cavendish Maine – <http://www.cavendishmaine.com>

Business: **Cavendish Maine**

Cavendish Maine is a Bristol based recruitment company made up of a total of 40 employees. It provides a local, national and global recruitment service offering individually tailored solutions, building enduring relationships with clients to provide a premium service that guarantees success every time.

Needs: To ensure business continuity in the face of a power cut or other potential system failures. Systems needed to be operational as quickly and efficiently as possible to allow users to continue working with minimal downtime.

Cavendish Maine protects their critical domain controller and email servers with Double-Take® Software

Cavendish Maine

Cavendish Maine's Bristol office supports a network of remote users all of whom rely on the central network and email services as a critical source of information and means of communication. Should users be unable to log on to the network and access the database that holds client and candidate information, they would be unable to perform their work. In addition, loss of the email service would seriously impact their ability to provide the level of service expected by their clients.

Rob Webb, IT Manager at Cavendish Maine is responsible for the firm's IT infrastructure and it was decided that during an office move that the company would take the opportunity to upgrade their network and improve resiliency. Previously, the company had been running Microsoft Windows Small Business Server to support all of their users, and during the move they implemented additional servers to share the workload.

"Due to the nature of what we do, a lot of potential business could be lost if essential email services were unavailable even for only a short time", said Webb. "The majority of requests and proposals come in via email and our customers need to be responded to quickly – we can't afford for our messaging systems not to be available."

Purchase Process and Decision

Cavendish Maine worked to plan the office move and new IT infrastructure and it was during the planning that it was suggested to Cavendish Maine that they look at Double-Take Software's workload optimisation and business continuity software solutions to improve the resiliency of their systems. Following initial discussions, Double-Take Software provided an on-site demonstration of the software and it was then decided to build the solution into the IT plan.

Double-Take provides asynchronous replication of data from the company's production servers to its back-up target servers to ensure that fully up-to-date copies of the firm's data and workloads are in place, and that the integrity of the data is maintained. In the event that a production server fails, Double-Take's monitoring will detect the failure, failover to the target server and fully restore Cavendish Maine's critical application services within minutes.

Double-Take Implementation

Working with Double-Take Software, Webb implemented the high availability/disaster recovery platform and completed installation in March 2008. Double-Take is installed on Cavendish Maine's Microsoft Exchange server as well as the company's File/Print/Domain controller.

"The initial implementation went very well, and with some testing we ironed out some potential problems with the failover process," explained Webb. "I have been pleased with the support we have had from Double-Take Software. Now that the solution is in place, we are completely protected against system failure or power outage and there has been no noticeable effect on the internal network."

Conclusion

Cavendish Maine now has a complete high availability solution in place to protect its critical domain controller and email servers, and the firm benefits from a significantly decreased window of downtime in the event of a failure. Webb commented, *"Not only do we benefit from decreased downtime during unexpected events but we can also use Double-Take to reduce the downtime associated with planned maintenance procedures. We see a return from our investment in Double-Take even without experiencing a failure event or having to invoke our business continuity policy."*

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About Double-Take® Software

Headquartered in Southborough, Massachusetts, Double-Take® Software (Nasdaq: DBTK) is a leading provider of affordable Workload Optimisation products that are simple to use and enable IT managers to easily move, protect, recover and more flexibly run critical IT workloads in physical and virtual environments, regardless of platform or location. With its unparalleled partner programs, technical support, and professional services, Double-Take Software is the solution of choice for more than 19,000 customers worldwide, from SMEs to the Fortune 500. Information about Double-Take Software's products and services can be found at www.doubletake.com.

This release includes forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified by phrases that say Double-Take or its management "believes," "expects," "anticipates," "foresees," "forecasts," "estimates" or other words or phrases of similar import. Similarly, statements in this release that describe the Company's business strategy, outlook, objectives, plans, intentions or goals also are forward-looking statements. All forward-looking statements are inherently speculative, and are subject to risks and uncertainties that could cause actual results to differ materially from those anticipated in forward-looking statements. These risks and uncertainties include those set forth from time to time in our filings with the Securities and Exchange Commission. We are under no obligation, and do not undertake any duty, to update these forward looking statements at any time.

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