

Press Release



Irvine, Calif. – May 2, 2011

Vision Solutions Announces Availability Appliance Powered by IBM Server Technologies

Vision joins with IBM and Arrow OCS to protect mid-market customers with the “fastest way to HA”

[Vision Solutions, Inc.](#), a leading provider of information availability software and services with over 25,000 customers running Windows, Linux, IBM Power Systems and cloud computing environments, today announced the Vision Solutions Availability Appliance. This offering enables businesses to benefit from pre-installed high availability solutions on industry leading IBM Power Systems and System x servers.

Through the Premier Partnership with IBM, Vision is offering the Vision Availability Appliance, a low cost solution that will support mid-market customers with high availability for Windows and IBM i operating environments. The OEM (original equipment manufacturing) Computing Solutions business of Arrow Electronics Inc. is providing installation and shipping support for the appliance.

By capturing changes to data, applications and critical system objects in real time and replicating them to alternate backup servers, the appliance helps eliminate planned downtime, improve application service levels and allows companies to quickly respond to operational changes. Together, with Double-Take and MIMIX high availability software offered by Vision Solutions, companies can ensure continuously available data and applications.

Vision Availability Appliance Highlights

Powered by IBM Power and System x servers the new Vision Availability Appliance enables businesses to quickly and easily deploy an affordable availability solution. The appliance is available for Microsoft Windows and includes Double-Take Availability running on an IBM System x server, as well as for IBM i, which includes MIMIX Availability running on an IBM Power

Systems server. Each of these Vision Solutions' high availability software products are designed to prevent unplanned outages and facilitate planned downtime so business systems can keep running 24x7.

Customers may order the Vision Availability Appliance from their local Vision Solutions reseller and have that solution pre-installed and tested by Arrow OEM Computing Solutions prior to arriving at the customer's site ready for integration. The new appliance benefits include:

- Trusted solutions from IBM and Vision Solutions
- Multiple configurations (M3, X5, and Power 720)
- Availability software pre-installed
- A simple-to-order, single part number
- Fast, affordable, yet innovative high availability

Vision Availability Appliance for Double-Take Availability on System x

Double-Take Availability for IBM System x provides full-featured automated switching and failover for true high availability on physical and virtual Windows and Linux environments. Especially designed for VMware vSphere and Microsoft Hyper-V, Double-Take Availability also includes robust hardware and application-independent clustering with or without underlying logical replication. It's robust, yet affordable and very easy to manage. Also, with the Vision Availability Appliance, the IBM System x server will arrive at the site pre-installed with Double-Take Availability and ready for configuration and implementation.

Vision Availability Appliance for MIMIX on IBM i

MIMIX Availability for IBM i is an ideal solution for high availability protection for IBM Power Systems environments, large and small. The Vision Solutions Portal simplifies administration of the solution while ensuring absolute data integrity in any environment, including those using intra-server, bidirectional and cascade replication. MIMIX Availability virtually eliminates planned and unplanned system downtime, boosts productivity and accelerates business processes. Also, with the Vision Availability Appliance, the IBM Power System will arrive at the site pre-installed with MIMIX and ready for configuration and implementation.

Quotes:

Bob Johnson, senior vice president of sales with Vision Solutions:

"By joining with IBM and Arrow OCS, Vision Solutions is proud to be first-to-market with appliance solutions that help mid-market customers protect their systems. Many companies, ranging from supply-chain businesses to healthcare and financial institutions, simply cannot afford for systems to go down at all. Together, we eliminate complexities and empower mid-sized businesses with

the same high availability capabilities the Fortune 1000 have come to trust.”

Inna Kuznetsova, vice president, systems software, IBM

“The new appliance benefits from the tight integration between IBM System Software including the i operating system and industry leading IBM servers to provide mid-market customers with a choice of server platforms and fast implementation of a pre integrated and tested high availability offering to protect business critical data. We are excited to partner with Arrow and Vision Solutions to bring the new appliance to market and help our customers to accelerate the deployment of a high-availability solution, vital for the mission critical workloads and data protection.”

Ned Kelly, vice president of sales with Arrow OCS:

“The new Vision Availability Appliance is a significant offering for mid-market customers across the globe. We are pleased to team with IBM and Vision to pre-install this solution and assist with providing a cost-effective and easy-to-deploy solution for resellers and their customers.”

Links

- Vision Solutions: <http://www.visionsolutions.com/>
- Twitter: <http://twitter.com/VSIDTInfo>
- IBM: www.ibm.com
- Arrow: www.arrow.com

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About Vision Solutions

[Vision Solutions, Inc.](http://www.visionsolutions.com) is the world's leading provider of information availability software and services for Windows, Linux, IBM Power Systems and Cloud Computing markets. Vision's trusted Double-Take[®], MIMIX[®] and iTERA[™] high availability and disaster recovery brands support business continuity, satisfy compliance requirements and increase productivity in physical and virtual environments. Affordable and easy-to-use, Vision products are backed by worldwide 24X7 customer support centers and a global partner network that includes IBM, HP, Microsoft, VMware and Dell. Privately held by Thoma Bravo, Vision Solutions is headquartered in Irvine, California, USA with offices worldwide. For more information, visit visionsolutions.com, follow us on Twitter @VSIDTInfo, on other popular social networks or call 1.800.957.4511 (toll-free U.S. and Canada) or 801.799.0300.

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