



Rise Launches Cloud Recovery Services Based on Vision Solutions Double-Take® Availability and RecoverNow

New partnership expands market opportunity for business continuity and disaster recovery services being delivered using the cloud

Irvine, Calif. – 25th November 2010 – Vision Solutions, Inc., the world's leading provider of information availability software and services for Windows, Linux, IBM Power Systems and Cloud Computing markets, today announced that **Rise**, a hosted IT infrastructure provider in the UK is using the Double-Take® Availability and RecoverNow products to support a full scale launch of cloud-based business continuity, backup and disaster recovery services. Rise's channel partners will be able to provide levels of protection for their customers' critical data, based on the real-time data replication capabilities that the Double-Take solutions provide.

The Rise business continuity and disaster recovery offerings are tiered to provide backup, recovery and high availability solutions that can meet the needs of different organisations, from simplified backup and recovery services through to high availability and one hour workload restores. These break down into three categories:

- Real-time replication of customer data into the Rise cloud, with the ability to recover individual file and emails or entire servers back to the customer site
- Real-time replication of customer data over to Rise, with rapid recovery of workloads into the Rise cloud
- High Availability for critical workloads, with failover into the cloud

Ian Masters, UK sales director for Vision Solutions, commented, "This partnership with Rise offers businesses of all sizes a fast, simple method for protecting their critical applications, data and server workloads. Working with Vision Solutions, Rise provides a platform that can scale up or down to support organisations' requirements for the safety of their data at the price point and recovery time objectives that suit them. By allowing customers the option to run their DR workloads in the cloud, Rise effectively reduces the potential window of downtime associated with an incident, helping customers to get back to normal working conditions faster."

Vision Solutions' Double-Take products are all based on the real-time replication of data to provide high availability, disaster recovery and migration capabilities. Alex Hilton, sales director at Rise said, "The opportunity is there for the channel to offer business continuity facilities that can match their customers current budget levels and data protection requirements. SME and public sector organisations will have to look again at how they approach the safety of their data given their constraints on existing skills and budgets. Using a trusted third party to host data off-site can represent a significant saving over traditional backup and recovery methods such as tape."

Channel partners are able to resell the Rise recovery services or white-label the service under their own branding. Alongside disaster recovery, Rise also offers opportunities for partners to sell Cloud Managed Services as a complete solution, including disaster recovery alongside infrastructure, network and security services such as managed firewalls, VPNs and VLANs within the package.

Links:

- Vision Solutions: www.visionsolutions.com
- Rise: www.rise-partners.co.uk

About Vision Solutions

[Vision Solutions, Inc.](http://www.visionsolutions.com) is the world's leading provider of information availability software and services for Windows, Linux, IBM Power Systems and Cloud Computing markets. Vision's trusted Double-Take[®], MIMIX[®] and iTERA[™] high availability and disaster recovery brands support business continuity, satisfy compliance requirements and increase productivity in physical and virtual environments. Affordable and easy-to-use, Vision products are backed by worldwide 24X7 customer support centers and a global partner network that includes IBM, HP, Microsoft, VMware and Dell. Privately held by Thoma Bravo, Vision Solutions is headquartered in Irvine, California, USA with offices worldwide. For more information, visit visionsolutions.com, follow us on Twitter at <http://twitter.com/VisionAvail>, or search for [VSChannel](#) on other popular social networks or call 1.800.957.4511 (toll-free U.S. and Canada) or 801.799.0300.

About Rise

Rise is a brand new company launched on 31st March 2010 from Fasthosts. Rise provides cloud and dedicated infrastructure as well as end-to-end solutions for channel partners to either resell, or offer as a white label service under their own brand.

www.rise-partners.co.uk

Fasthosts is a leading web hosting provider. Based in the UK and operating 24x7 from their dedicated UK data centres, Fasthosts keeps over 1 million domains running smoothly and ensures over 40 million emails are delivered safely each day. All Fasthosts services can be self-managed through the award winning Fasthosts web-based control panel that provides customers with unparalleled online control, enabling them to manage hosted services including domain registrations, shared web hosting, business-class email, dedicated servers, software-as-a-service, internet merchant accounts and unlimited broadband. Fasthosts' maintains an award-winning, highly successful reseller channel.

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