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## **“The State of Resilience and Optimization on IBM Power Systems” Published by Vision Solutions**

*Research findings reveal insights and strategies of IBM i5/OS and AIX user data protection and recovery strategies*

**IRVINE, Calif. (Nov. 17, 2008)** Vision Solutions, a leading **high availability and disaster recovery solutions** provider in IBM (NYSE: IBM) Power Systems markets, today released “The State of Resilience and Optimization on IBM Power Systems,” a detailed 20-page report regarding disaster recovery expectations, technologies and the state of systems management. The report is based on a year-long study that includes survey data from more than 2,000 technical professionals and executives involved with the management of IBM i and AIX environments and coincides with the 20<sup>th</sup> anniversary of IBM’s AS/400 introduction, which is today known as IBM Power Systems.

“When we began compiling survey data, we had a good idea of what the results might reveal about IBM i and AIX customers’ business resiliency technologies and systems optimization practices,” says Edward Vesely, Vision Solutions’ senior vice president of marketing. “What has become the most encouraging information uncovered in our surveys is the tremendous market opportunity still existing with high availability and disaster recovery 20 years later.”

According to Vesely, the report explains how a range of business resiliency and optimization technologies are benefiting businesses of all sizes – from the emerging SMB to the multinational enterprise.

Several notable findings emerging from the survey include:

- It is imperative that technologies and processes currently in place achieve **Recovery Time Objectives (RTOs)** and **Recovery Point Objectives (RPOs)**, even though a large percentage of firms surveyed do not have appropriate technologies in place to achieve their stated goals.
- **Data protection** and **high availability** are related but have distinctly different objectives. In general, companies are adopting solutions to address both areas, but keeping data and applications continuously available has not been as consistently addressed as protecting against catastrophic data loss.
- The older focus of **disaster recovery** (recovering from a fire, flood or other catastrophes) now yields to a broader understanding of protection against all causes of business interruption. Technologies for recovering from and actively avoiding downtime are gaining support.

- Data quality, in terms of its currency, accuracy and relevance to current business, as well as data access efficiency and productivity, is another top-of-mind issue for executives and operational managers in all areas of the company. As data stores grow, so do labor and downtime costs.

“We are privileged that IBM i users remain so loyal to i and have embraced wholeheartedly the new unified Power Systems platform,” said Scott Handy, IBM’s vice president of marketing and strategy, IBM Power Systems. “Twenty years after the AS/400 was introduced, Power Systems users continue to reflect the same pragmatic values from two decades ago. Their passion is remarkable and speaks to the entire ecosystem in which Vision Solutions has a vibrant role.”

In celebration of the anniversary, Vision Solutions and IBM will host a free “State of Resilience on Power Systems” webcast Tuesday, Dec. 2, 2008 at 11 a.m. EST. The event will feature IBM’s Scott Handy and Vision’s Edward Vesely who will feature news about recent Power Systems technology and market developments, and findings from Vision’s exclusive market report. Participants who register for the Dec. 2 webcast also will receive an advanced copy of “The State of Resilience and Optimization on IBM Power Systems.” Register today by going to [www.visionsolutions.com/stateofpower](http://www.visionsolutions.com/stateofpower)

#### **About Vision Solutions**

[Vision Solutions, Inc.](http://www.visionsolutions.com) is a leading global provider of high availability, disaster recovery and data management solutions for IBM® Power Systems. With a portfolio spanning the industry’s most innovative and trusted HA technologies from iTERA™, MIMIX® and ORION™ Solutions, Vision keeps critical businesses information continuously protected and available. Affordable and easy to use, Vision products ensure business continuity, increase productivity, reduce operating costs and satisfy compliance requirements. Vision also offers advanced cluster management and systems management solutions, and support for i, Windows, and AIX operating environments. As IBM’s largest high availability Premier Business Partner (NYSE: IBM), Vision Solutions oversees a global network of business partners and services and support professionals to help our customers achieve their business goals. Privately held by Thoma Cressey Bravo, Inc., Vision Solutions is headquartered in Irvine, California with offices worldwide. For more information, visit [www.visionsolutions.com](http://www.visionsolutions.com) or call 800.957.4511.

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