



Vision Solutions expands its presence in South Africa with new specialized Value Added Distributor Prodata

New agreement follows strong sales growth in South Africa during 2010

Irvine, Calif. - 16th March 2011 – Vision Solutions, a leading provider of information availability software and services for over 25,000 companies in the Windows, Linux, IBM Power Systems and Cloud Computing markets, today announced a new partnership with [Prodata](#), a value added distributor specializing in availability software for Windows and Linux operating systems. The partnership covers South Africa, Namibia, Botswana, Zambia and Mozambique.

Vision Solutions provides unique, proven and affordable high availability and centralized backup solutions for protecting data, systems and applications across physical and virtualized server environments. As a specialized distributor, Prodata supports Vision Solutions' products for Windows and Linux platforms, including Double-Take® Availability™, Double-Take® Move™ and Double-Take® RecoverNow™.

“This partnership is a mutually beneficial opportunity as there is a pent-up demand across the region for products that can help organizations deal with their business continuity and high availability issues at an affordable price,” says Jay Bradley from Prodata. “We have best-in-class capabilities to distribute and sell Vision Solutions Replication and High Availability products for the Windows and Linux Operating Systems, as well as for virtualized servers. We are looking forward to working with Vision Solutions to expand the market for their business continuity and information availability solutions.”

Wouter Vancoppenolle, Sales Director Eastern Europe, Middle East & Africa for Vision Solutions, commented, “Following on from strong levels of sales growth during 2010 in South Africa, Vision Solutions decided to expand our presence and reach in this country and the surrounding area among local companies and help them to protect their servers and data. This market is important for us as it is one of the major economies within the continent. We trust this partnership with Prodata will bring us new business opportunities for the large range of products that Vision Solutions offers.”

About Vision Solutions products

- **Double-Take Availability**

Double-Take Availability provides real-time data protection, ensures minimal data loss and enables rapid recovery from any disaster or outage. Double-Take Availability protects applications in any combination of physical or virtual servers, and also allows organizations to implement failover clusters without shared storage or geographic limits.

- **Double-Take Move**

Double-Take Move provides server migration with little-to-no downtime, simplifying server and storage migration on any Windows server in any physical or virtual combination, regardless of hardware or architecture. Applications, OS and data are

easily moved from one to another regardless of the physical or virtual infrastructure underneath.

- **Double-Take RecoverNow**

Double-Take RecoverNow continuously protects data and applications on Windows operating systems. Using Double-Take RecoverNow, servers can be recovered to automatically provisioned VMs or to new physical hardware, even if these servers are different to the original platform. With this solution, companies can minimize data loss and downtime by recovering quickly and reliably from disk to any point in time.

Links

- Vision Solutions Website: www.visionsolutions.com
- Prodata Website : www.prodata.co.za

About Vision Solutions

[Vision Solutions, Inc.](http://www.visionsolutions.com) is the world's leading provider of information availability software and services for Windows, Linux, IBM Power Systems and Cloud Computing markets. Vision's trusted Double-Take[®], MIMIX[®] and iTERA[™] high availability and disaster recovery brands support business continuity, satisfy compliance requirements and increase productivity. Affordable and easy-to-use, Vision products are backed by certified worldwide 24X7 customer support centers and a global partner network that includes IBM, HP, Microsoft, VMware and Dell. Privately held by Thoma Bravo, Vision Solutions is headquartered in Irvine, California, USA with offices worldwide. For more information, visit www.visionsolutions.com, search for [VSIChannel](#) on popular social networks or call 1 800.957.4511 (toll-free U.S. and Canada) or +33 1 47 77 05 00.

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