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SAS^{IT} Announces Strategic Technology Partnership with Vision Solutions

Organizations of all sizes to benefit from strategic relationship providing award-winning technologies

Auckland, New Zealand and Irvine, Calif. (31 July, 2008) Systems Advisory Services (SAS^{IT}), an IBM Power Systems Business Partner and a leading provider of outcome based solutions has announced the formation of a technology partnership with Vision Solutions, IBM's largest high availability Premier Business Partner Worldwide, with the objective of providing the best possible protection of applications and information for customers using the IBM Power Systems platforms.

"Vision Solutions' innovative technologies add value in the areas of infrastructure management and business continuity/high availability, reducing staffing requirements and risks associated with system outages," says SAS^{IT} Chief Executive Officer, Phil Martin. "We are excited about this partnership, as we already have a number of customers using Vision products and have been impressed by the sophistication and capabilities that the Vision products deliver. For SAS^{IT}, it was a natural progression to move to a formal reseller status to ensure that we could provide additional support to our customer base, and also take these solutions to the wider market."

There are several Vision products SAS^{IT} is recommending to its customers including [ITERA HA](#), [ORION](#), [Director](#) and [EchoStream](#). These solutions provide powerful technologies that increase the resiliency and recoverability of data. With these solutions, a business can recover quickly from a disaster without loss of data as daily transactions, changed objects, and saves are automatically sent to an alternate system and protected. Companies can also do daily backups and saves without operational downtime and recover lost data in the event it is inadvertently cleared or corrupted. Additionally, SAS^{IT} will offer hosting services and can provide systems integration capabilities to interested customers. SAS^{IT} is primarily a services business, and as such can offer real value with these Vision based products.

"Users of comprehensive business systems, especially in a world where e-commerce has the capability of generating revenue 24 hours a day, seven days a week, realize their successful business operations are highly driven by the on-demand availability of the information and data they contain," says Vision Solutions' Vice President of Sales, Allan Campbell. "Disruptions caused by natural disasters or man made ones, as well as planned downtime for backups or system maintenance can have a devastating and perhaps permanent effect on an organization's ability to conduct business. For many companies, exposure to potential downtime is unacceptable. Vision Solutions' business resiliency technologies have been built to address this need."

Vision Solutions' Regional Sales Director for South Asia Pacific, Richard Tee says, "SAS^{IT} is focused on delivering business based outcomes, which fits perfectly with the focus of Vision Solutions

and Vision products. This partnership provides the answer to a critical need by ensuring continued business operational excellence and unsurpassed data protection.”

About SAS^{IT}

SAS^{IT} is a New Zealand owned and operated company specialising in the delivery of mission critical IT systems. The company provides both managed IT services as well as operating a substantial outsourcing practice and has expertise in development and systems/application integration. SAS^{IT} has been in business in New Zealand for 34 years and counts some of New Zealand's larger organizations as its customers.

About Vision Solutions

Vision Solutions, Inc. is the world's leading provider of high availability, disaster recovery and data management solutions for IBM® Power Systems (i and p platforms). With a portfolio spanning the industry's most innovative and trusted HA technologies from **ITERA**[™], **MIMIX**[®] and **ORION**[™] Solutions, Vision keeps critical businesses information continuously protected and available. Affordable and easy to use, Vision products ensure business continuity, increase productivity, reduce operating costs and satisfy compliance requirements. Vision also offers advanced cluster management and systems management solutions, and support for i, Windows, and AIX operating environments. As IBM's largest high availability Premier Business Partner (NYSE: **IBM**), Vision Solutions oversees a global network of business partners and services and support professionals to help our customers achieve their business goals. Privately held by Thoma Cressey Bravo, Inc., Vision Solutions is headquartered in Irvine, California with offices worldwide. For more information, visit **www.visionsolutions.com** or call 800.957.4511.

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