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FOR IMMEDIATE RELEASE

## **Vision Solutions Records Impressive Growth in Latin America** *Increased success spurs addition of new partners and customers throughout Latin America*

**Irvine, Calif. (June 7, 2010)** Vision Solutions, today's leading **high availability** and **disaster recovery** solutions provider in the **IBM Power Systems** markets (NYSE: IBM), today announced record-setting growth in Latin America. Product sales recently grew by more than 80 percent and resulted in the addition of new partners throughout Latin America.

"Not only are we experiencing expansion throughout Latin America, we are also seeing tremendous interest in our AIX EchoStream and AIX EchoCluster products," says Miguel Flis, director of Latin American sales for Vision Solutions. "As we look forward to additional success, we are anticipating increased demand for these products and expect to build on our recent impressive performance."

Several well-known businesses in Mexico, Colombia and Brazil now enjoy **Vision Solutions'** reliable disaster recovery technologies, which are proving vital for maintaining access to detailed information regarding response to service calls, repairs or emergencies. These solutions include EchoStream and EchoCluster for IBM's Power Systems platforms.

Companies utilizing **EchoStream for AIX** enjoy such benefits as:

- Smooth and speedy "dial back" of any application or database at the push of a button
- Minimum data loss with instantaneous, reliable recovery and the ability to reverse data corruption or accidental deletion of single files or transactions
- Robust DR capability via continuous data replication to a remote backup server

Unlike traditional backup solutions, EchoStream recovers data from any point in time, not just the last backup point. Users can reverse accidental damage or data corruption even after damage has been replicated to the backup servers. It protects data through real-time replication, providing rapid data recovery in the event of software corruption, virus attack, deleted files or other causes of data loss. When combined with Vision's **EchoCluster for AIX** cluster management solution, businesses can reap the benefits of rapid, automated failover to an alternate local or remote server. EchoCluster for AIX is the industry's easiest to use clustering solution providing rapid, automated failover to an alternate local or remote server.

Vision Solutions continues to formalize partner agreements with leading Latin America distributors including Core Technologies, Services IT, Brastorage and Integración de Sistemas Complejos S.A. (ISCOM) to deliver its award-winning software in Brazil. All of Vision Solutions' partners help clients maintain growth and profitability by skillfully and efficiently implementing the most up-to-date solutions.

From IT departments to the board room, managers have seen the importance of business uptime and data protection for continued success, productivity and profitability. Learn more by downloading the informative white paper ***The Breakthrough Data Recovery for IBM AIX Environments*** and be sure to visit [www.visionsolutions.com](http://www.visionsolutions.com) or call +1.800.957.4511 today.

### **About Vision Solutions**

[Vision Solutions, Inc.](http://www.visionsolutions.com) is the world's leading provider of high availability, disaster recovery and systems/data management solutions for

IBM® Power Systems. With an award-winning portfolio spanning the industry's trusted [ITERA™](#) and [MIMIX](#) HA technologies to [EchoStream for AIX](#) with innovative continuous data protection (CDP), Vision Solutions keeps critical business information protected and available. Our affordable and easy-to-use products not only ensure business continuity, they also increase productivity, reduce operating costs and satisfy compliance requirements. Vision also offers advanced cluster management and systems management solutions along with support for IBM i, Windows, and AIX operating environments. As IBM's largest high availability Premier Business Partner (NYSE: [IBM](#)), Vision Solutions oversees a global network of partners and professionals to help customers achieve business goals. Vision Solutions publishes the [quarterly e-book Business Continuity Today](#) outlining current issues and best practices. Privately held by Thoma Bravo, Inc., Vision Solutions is headquartered in Irvine, California with offices worldwide. For more information, visit [www.visionsolutions.com](http://www.visionsolutions.com) along with [VSChannel](#) or call +1 800.957.4511.

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