

CONTACT:  
Debbie Madoni Lewis  
Phone: 801.541.7769  
[Debbie.lewis@visionsolutions.com](mailto:Debbie.lewis@visionsolutions.com)



FOR IMMEDIATE RELEASE

## **Vision Solutions Fuels Prominent Asian Energy Company's Growth**

*Robust software technologies help South Korea's Daehan City Gas meet ever-increasing demands for energy.*

**Irvine, Calif. (Oct. 21, 2009)** Vision Solutions, the **foremost high availability, disaster recovery, data and systems management company** within the IBM Power Systems market (NYSE: IBM), announced Korea's Daehan City Gas Company, one of Asia's fastest-growing energy and safety management consulting companies, uses Vision's **EchoStream for AIX** and **ORION Solutions** to stay ahead of the increasing demand for energy and minimize disruptions for its customers.

"With nearly one million customers, some of the most important business processes we have are meeting various deadlines at the end of each month," says the Chief Information Officer for Daehan City Gas Company, Mr. Bae Suk Ho. "Such failure means we can incur potential daily losses of up to \$500,000 (US). With Vision Solutions, we now ensure overall business continuity for our ever-growing client base."

As one of the major providers of petroleum products and liquefied gas to industrial estates and corporate customers in Seoul and the Kyungki-do province, Daehan City Gas must ensure a continuous supply of energy. To do so, the company requires its IT systems and AIX-based Geographic Information Systems (GIS) to be available without question. With **Vision Solutions**, they now have a reliable disaster recovery system vital for maintaining access to detailed information regarding response to service calls, repairs or emergencies.

Benefits from Vision Solutions' **EchoStream for AIX** include:

- Smooth and speedy "dial back" of any application or database at the push of a button
- Minimum data loss with instantaneous, reliable recovery and the ability to reverse data corruption or accidental deletion of single files or transactions
- Robust DR capability via continuous data replication to a remote backup server

Daehan evaluated various disaster recovery solutions from several vendors over a six-month period before choosing Vision's **EchoStream for AIX** for disaster recovery on its IBM Enterprise Servers. The selection complemented its ORION Solutions high availability software, also from Vision, already in place on the company's System i. Vision's partner, BA Solutions ensured seamless integration.

Unlike traditional backup solutions, EchoStream recovers data from any point in time, not just the last backup point. Users can reverse accidental damage or data corruption even after damage has been replicated to the backup servers. And while **EchoStream** allows testing of replicated volume on the target disk using a clone, Daehan's IT team can test the target almost daily without impacting customers.

"EchoStream is an easy-to-use, stable solution with powerful features," adds Sungjin Kim, CEO of BA Solutions. "It's ideal for any company seeking an overall robust disaster recovery and business continuity strategy."

"Our advanced Vision AIX solutions for high availability and disaster recovery are experiencing increasing customer acceptance as the region's economic activity picks up," says Allan Campbell, vice

president of sales in Asia-Pacific for Vision Solutions. "Our innovative AIX technologies simplify HA/DR solutions while remaining cost-effective and scalable to any size organization, large or small."

To learn about Vision Solutions' high availability, disaster recovery and data management solutions, go to [www.visionsolutions.com](http://www.visionsolutions.com) or call +1.800.957.4511. For more insightful information about AIX disaster recovery, download [Achieving Rapid Data Recovery for IBM AIX Environments](#).

**About Vision Solutions**

**Vision Solutions, Inc.** is the world's leading provider of high availability, disaster recovery and systems/data management solutions for IBM® Power Systems. With a portfolio spanning industry's most innovative and trusted HA technologies from **iTERA™**, **MIMIX®** and **ORION Solutions™**, Vision keeps critical business information continuously protected and available. Affordable and easy-to-use, Vision products ensure business continuity, increase productivity, reduce operating costs and satisfy compliance requirements. Vision also offers advanced cluster management and systems management solutions along with support for IBM i, Windows, and AIX operating environments. As IBM's largest high availability Premier Business Partner (NYSE: **IBM**), Vision Solutions oversees a global network of partners and professionals to help customers achieve business goals. Privately held by Thoma Bravo, Inc., Vision Solutions is headquartered in Irvine, California with offices worldwide. For more information, visit [www.visionsolutions.com](http://www.visionsolutions.com) or call 800.957.4511.

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