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FOR IMMEDIATE RELEASE

## **EchoStream for AIX Providing Essential Disaster Recovery Capabilities**

*The number one services group in Asia for sourcing, marketing, logistics and global distribution of goods keeps critical data protected and available with Vision Solutions' EchoStream for AIX.*

**IRVINE, Calif. (Aug. 27, 2008)** Vision Solutions, the leading high availability and disaster recovery solutions provider in IBM Power Systems markets (NYSE: IBM), today announced further expansion of its innovative AIX data replication and continuous data protection (CDP) technologies. The installation of EchoStream for AIX at the Malaysia-based DKSH Holdings adds another multinational customer to Vision's presence in the AIX market.

With nearly seven billion (USD) in revenue and more than 21,000 employees, DKSH Holdings (KUL: DKSH), a market expansion services company, recently implemented **Vision Solutions' EchoStream for AIX** at its Malaysian data center, which was established to process their global business transactions. Known as the organization's Corporate Shared Services Centre (CSSC), the Kuala Lumpur operation is setting new industry standards for market information access and utilizes an SAP-based Enterprise Resource Planning (ERP) solution serving business units catering to local and multi-national business partners.

Providing these services requires the continuous availability of massive amounts of business data. In the event of data loss or corruption, the CSSC must be able to perform a fast, easy recovery to resume operations. It was with these requirements in mind that DKSH began its search for an effective data protection and recovery solution.

"EchoStream for AIX is absolutely essential to our business continuity because it gives us the power to keep critical data protected and available at all times, without the manual labor or downtime of traditional backup solutions," says Mr. MK Lee, DKSH CSSC technical and operations manager.

The world-renowned organization evaluated numerous disaster recovery solutions before selecting **EchoStream for AIX** to keep its critical applications available in an increasingly competitive environment. Their "proof of concept" evaluation confirmed the Vision Solutions' replication and CDP software was the best fit for their demanding disaster recovery requirements.

"EchoStream for AIX includes innovative CDP technology that enables businesses to recover data from any point in time, easily and rapidly – even accidentally deleted or otherwise corrupted data," says Mr. Richard Tee, Vision Solutions' regional sales director for South Asia Pacific. "And because it works automatically in the background, EchoStream for AIX doesn't require planned system downtime to perform backups—it was a perfect fit for DKSH's disaster recovery strategy."

With the help of [EchoStream for AIX](#) and a nearby hosted IBM facility, the data center now has solid disaster recovery capabilities. In the event of unexpected outages such as power disruptions or communications line failures or if DKSH experiences accidental or malicious data loss, it can rapidly recover and resume operations from a viable backup environment. The CSSC servers provide data protection and backup for systems supporting Malaysia, Singapore, Indonesia, Philippines, Hong Kong, Taiwan, Thailand, European Union, Japan and The Netherlands. Disaster recovery drills and exercises are conducted regularly to ensure a smooth transmission in the event of a crisis.

“From both IT and budgetary standpoints, EchoStream for AIX is a cost effective solution that fits our requirements exactly for a Tier 5 disaster recovery backup,” adds Mr. Lee. “This is the only shared service center in the world to support our global business operations. We need proven disaster recovery capabilities to protect our operations and to satisfy regulatory requirements. EchoStream for AIX gives us the confidence that we can do just that.”

To learn more, download the free white paper [Achieving Rapid Data Recovery for IBM AIX® Environments: An Executive Overview of EchoStream™ for AIX](#).

#### **About Vision Solutions**

[Vision Solutions, Inc.](#) is the world's leading provider of high availability, disaster recovery and data management solutions for IBM® Power Systems (i and p platforms). With a portfolio spanning the industry's most innovative and trusted HA technologies from [iTERA™](#), [MIMIX®](#) and [ORION Solutions™](#), Vision keeps critical businesses information continuously protected and available. Affordable and easy to use, Vision products ensure business continuity, increase productivity, reduce operating costs and satisfy compliance requirements. Vision also offers advanced cluster management and systems management solutions, and support for i, Windows, and AIX operating environments. As IBM's largest high availability Premier Business Partner (NYSE: [IBM](#)), Vision Solutions oversees a global network of business partners and services and support professionals to help our customers achieve their business goals. Privately held by Thoma Cressey Bravo, Inc., Vision Solutions is headquartered in Irvine, California with offices worldwide. For more information, visit [www.visionsolutions.com](http://www.visionsolutions.com) or call 800.957.4511.

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